









# **Industry & Corporate Updates**







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### WW SMB and SOHO Networking Market







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### YT3Q07 Income Statement & YoY Comparison

Unit: NT\$ million	YT3Q07 AMT	%	YT3Q06 AMT	%	YoY % Change
Net Sales	24,345	100.0	21,650	100.0	12.5
Cost of Goods Sold	15,856	65.1	14,644	67.6	8.3
Gross Profit	8,489	34.9	7,006	32.4	21.2
Operating Expenses	6,609	27.2	5,662	26.2	16.7
Operating Income	1,880	7.7	1,345	6.2	39.8
Total Non-Op. Inc. (Loss)	972	4.0	682	3.1	42.5
Income Before Tax	2,852	11.7	2,026	9.3	40.7
Tax (Exp.) / Income	(100)	(0.4)	(292)	(1.3)	(65.8)
Net Income	2,752	11.3	1,734	8.0	58.7
Minority Interest	(23)	(0.1)	(34)	(0.2)	(32.4)
Consolidated Income	2,729	11.2	1,700	7.8	60.5
EPS (NT\$)	3.99	_	2.49	_	60.5

\* Calculated by fully diluted basis of 683.8mln shares

\* The numbers are pro forma





### Quarterly Revenue by Regions Brand Only







### Quarterly Revenue by Products Brand Only

3Q/07 revenue QoQ comparison:

- > Switch went up 17%
- > WLAN increased 17%

- > Broadband rose 13%
- > Digital Home up 6%









### **D-Link Switch**







### **D-Link WLAN**







### **D-Link Broadband**







### #1 in SOHO/SMB Market







### **High Dividend Payout**







## **Safe Harbor Statement**

All numbers are consolidated. Except for statements in respect of historical matters, the statements contained in this release are "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of D-Link Corporation to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements.





# Q & A

For complete financial and press releases, please visit http://ir.dlink.com











## 產業及公司概況







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### YT3Q07損益表 - 第三季與去年同期比較

Unit: NT\$ million	<b>ҮТ3Q07</b> АМТ	%	<b>ҮТ3Q06</b> АМТ %	YoY % Change
	24,345	100.0	<b>21,650</b> 100	0.0 12.5
銷貨成本	15,856	65.1	<b>14,644</b> 67	7.6 8.3
營業毛利	8,489	34.9	<b>7,006</b> 32	2.4 21.2
營業費用	6,609	27.2	<b>5,662</b> 26	6.2 16.7
營業收益	1,880	7.7	1,345 6	6.2 39.8
總營業外費用&損失	972	4.0	<b>682</b> 3	3.1 42.5
稅前淨利	2,852	11.7	2,026 9	9.3 40.7
所得稅費用	(100)	(0.4)	( <b>292</b> ) (1	.3) (65.8)
淨利	2,752	11.3	1,734 8	3.0 58.7
少數股權	(23)	(0.1)	<b>(34)</b> (0.	.2) (32.4)
合倂淨利	2,729	11.2	1,700 7	7.8 60.5
每股紅利 (NT\$)	3.99	_	2.49	60.5

\* Calculated by fully diluted basis of 683.8mln shares

\* The numbers are pro forma

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# 各區域每季營收概況







每季營收概況-產品別區分 品牌營收



▶寬頻產品增加13%

▶數位家庭產品上升6%

NT\$ mIn





> 俄國及中歐市場對交換器需求強勁



### 友訊交換器營收表現







### 友訊無線網路產品營收表現



▶北美及歐洲耶誕及新年旺季有利Pre-N產品銷售





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### 友訊寬頻產品營收表現



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SOHO/SMB市場佔有率全球第一









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# 問題與建議

#### 關於友訊科技完整的財務與公開資訊,請參考下方網址 http://ir.dlink.com